

ChlorKing has been offering quality commercial aquatics products for over 20 years. The addition of the HYPOGEN system, a reliable onsite hypochlorous generator, is yet another innovative ChlorKing solution to address the problem of viral and bacterial inactivation. ChlorKing's products are rugged and built to last. The installation is easy and the savings over time will leave a smile on your face!

“PRODUCING AN ONSITE SOLUTION HAS NEVER BEEN EASIER WITH THE HYPOGEN AUTO.”

HYPOGEN BENEFITS:

- Supply chain independence. Produce it when you need it.
- A gentle solution at **0.1% or .05% concentration**, which feels great on your skin.
- An industry leading **1,000 or 500 ppm** solution with **automated pH set points of 5.5 / 6.0 / 6.5 / 7.0** All with the touch of a button
- Consumables that you can put on your dinner table (**Salt and Vinegar**)

COMPETITOR PRICING SOLUTION

(Gallon of Solution):

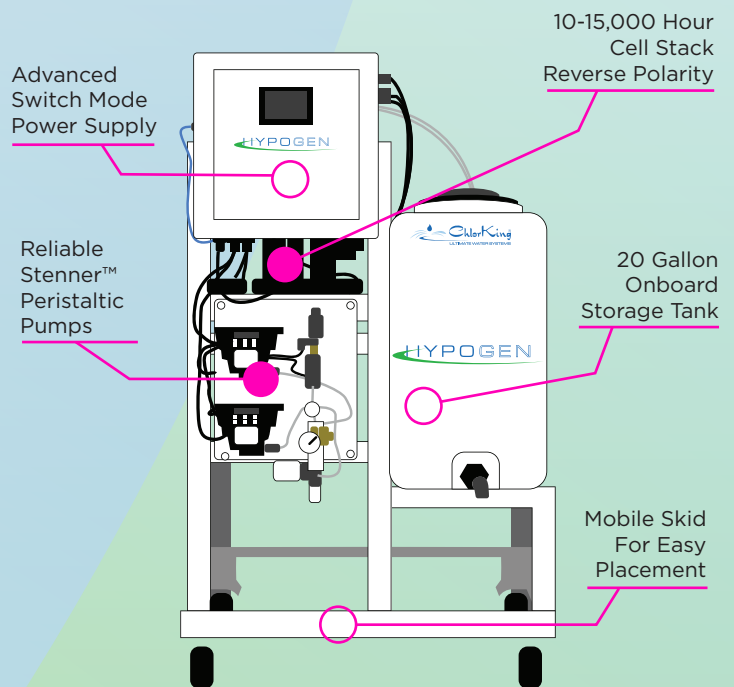
- Average Market Price = **\$40**

COMPETITOR PRICING EQUIPMENT

(Price of Machine):

- Average Market Price = **\$58,000**

HYPOGEN MAJOR COMPONENTS:



3-YEAR LIMITED WARRANTY

PAYBACK CALCULATION EXAMPLE:

- A school is using 10 gallons of disinfectant daily at an industry average \$40 (see competitor pricing above)
- **(10 gallons/day) × (\$40 per gallon) × (180 school days) = \$72,000 school year cost**
- HYPOGEN cost year 1 (**\$20,162**):

o HYPOGEN AUTO	\$19,163
o Consumables	\$624
o Electrical	\$375

PAYBACK = 3.5 MONTHS
(\$20,162 / \$72,000) * 12

PURCHASE OPTIONS:

- Capital purchases (Equipment covered under a 3-year limited warranty)
- Leasing (Equipment covered 100% under lease)

{ **3 - Year Terms** • **4 - Year Terms** • **5 - Year Terms** }

CUSTOMER TESTIMONIALS:

Jim Barnette at SpearCorp writes,
"The school has nothing but praise for the Hypogen. They use it daily with foggers in every room in the school and they have 7 schools."

Ian Brennan writes,
"Everything is going great."

Keith Elliot with Folsom Cordova schools in California writes,
"I do have some feedback for you, but before getting to that, I want to say that we love the HYPOGEN! It is so much more robust and well-engineered than the other systems we have used. It is simple to use and low maintenance once you have feeder tanks filled and pumps dialed in. We mostly just fill bottles and the HYPOGEN does the rest."

NEEDS ASSESSMENT:

1. What is the current need? What problem is being solved?
 - Supply chain issues?
 - Price of current solution too high?
 - Not happy with the composition of the current chemicals? i.e. need a greener/gentler solution
 2. How much solution is currently being used?
 - Need this information for the payback calculation.
 - Also used to size the HYPOGEN model 2.0, 5.0 or 25.0.
 - Less than 144 gallons per day = HYPOGEN 2.0
 - Less than 360 gallons per day = HYPOGEN 5.0
 - Less than 1,440 gallons per day = HYPOGEN 25.0
- } 1,000 ppm**
3. What price is currently being paid for solution?
 - Need this information for the payback calculation.

APPLICATIONS:

- | | | | |
|------------------------|--------------------|-------------------------|-------------------------|
| • Schools | • Gyms | • Fruit Washing | • Casinos |
| • Universities | • Hotels | • Poultry Houses | • Military Bases |
| • Manufacturing | • Hospitals | • Grocery Stores | • Warehouses |

REGULATIONS:

- Hypochlorous is a regulated pesticide under the EPA FIFRA rules.
 FIFRA = Federal Insecticide, Fungicide, and Rodenticide Act. EPA = Environmental Protection Agency.
- If you are selling machines for onsite generation you use our EPA establishment number (82229-GA-1) and conform to 40CFR 152.500.
- If you are selling and distributing bottled solution you need to register the solution with the EPA. List N is a good tool to look up approved HOCl solutions that are being sold and distributed. ChlorKing is currently going through the solution registration. As such, until we have the solution registration you may not make claims about the solution the HYPOGEN produces. You may not say:
 - o Kill times
 - o What kinds of bacteria and virus the solutions kills
 - o The words disinfectant or sanitizer. Each of these imply test results that have achieved EPA criteria.
 - o "Safe", "Non-toxic", "Environmentally friendly"
- What can I say?... You may point to the fact you are selling is an onsite machine which produces a pH adjustable hypochlorous solution at concentrations of 500 & 1000 ppm. There are a plethora of scientific articles which support the efficacy of the HOCl solution at certain ppm's and pH values. Most machines being sold today use the basis of chlorine to kill microorganisms.
- The ChlorKing HYPOGEN is legally sold as an onsite generation system with an EPA establishment number, 82229-GA-1 (which is available for look up online). The HYPOGEN is also compliant with EPA regulation 40 CFR 152.500. The EPA list N applies to companies selling and distributing solution. ChlorKing understands the goal of most organizations is not to produce and sell the solution, but to produce the solution onsite, which means that list N is a fantastic tool to reference and find information on companies that are approved to sell and distribute HOCl and many other types of disinfectants. The list N is not a requirement for your organization to find an onsite generation solution that meets your disinfecting and cost reduction needs. As the EPA mentions directly on their website, "Inclusion on List N does not constitute an endorsement by the EPA. Additional disinfectants may meet the criteria for use against SARS-CoV-2 (COVID -19). ..."