

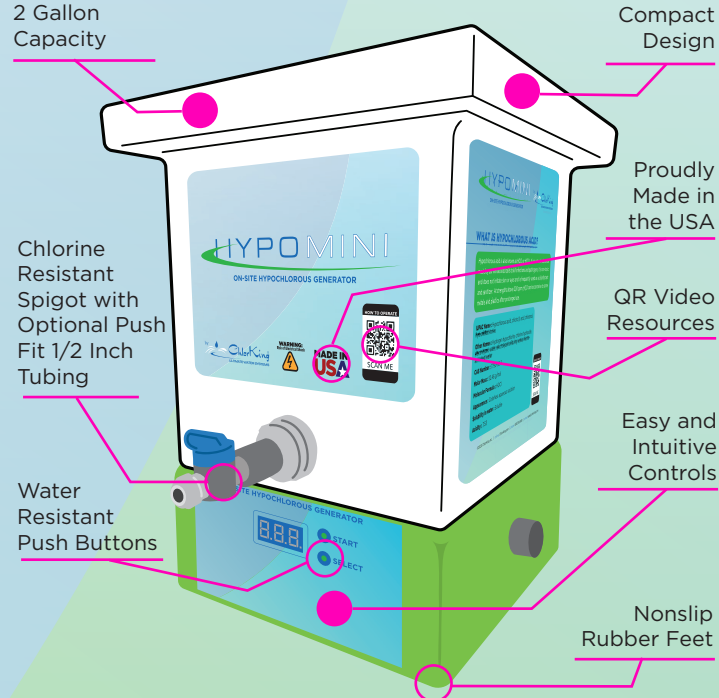
ChlorKing has been offering quality commercial aquatics products for over 20 years. The HYPO MINI system is a reliable and innovative ChlorKing solution to address the need for hypochlorous acid production onsite. ChlorKing's products are rugged and built to last using quality components. The installation is easy and the savings over time will leave you smiling. Learn more about the HYPO MINI and the benefits to your business with the information presented below!

**“PRODUCING AN ONSITE SOLUTION HAS NEVER BEEN EASIER WITH THE HYPO MINI.”**

- HYPO MINI BENEFITS:**
- Supply chain independence. Produce it when you need it.
  - A gentle solution at **0.05% or .02% concentration**, which feels great on your skin.
  - **200 ppm** solution in **8 minutes** and **500ppm** solution in **20 minutes**.
  - Consumables that you can put on your dinner table (**Table Salt and 5% Vinegar**)

- COMPETITOR SOLUTION PRICING**  
 (Gallon of Solution):
- Average Market Price = **\$25 - \$40**
- COMPETITOR EQUIPMENT PRICING**  
 (Price of Machine):
- Average Market Price = **\$200 - \$3,000**

**HYPO MINI MAJOR COMPONENTS:**



- 2 Gallon Capacity
- Compact Design
- Proudly Made in the USA
- QR Video Resources
- Easy and Intuitive Controls
- Nonslip Rubber Feet
- Chlorine Resistant Spigot with Optional Push Fit 1/2 Inch Tubing
- Water Resistant Push Buttons

**3-YEAR LIMITED WARRANTY**

**PAYBACK CALCULATION EXAMPLE:**

- A business is using **1 gallon of disinfectant daily** at an **industry average \$25** (see competitor pricing above)
- **(1 gallons/day) x (\$25 per gallon) x (250 business days) = \$6,250**
- **HYPO MINI** cost year 1 (**\$2,245**):
 

o HYPOGEN MINI	<b>\$2,200</b>
o Consumables	<b>\$25</b>
o Electrical	<b>\$20</b>

**PAYBACK = 4.5 MONTHS**  
 $(\$2,245 / \$6,250) * 12$

- PURCHASE OPTIONS:**
- **CAPITAL PURCHASE** - (Equipment covered under a 3-year limited warranty)

## CUSTOMER TESTIMONIALS:

**Brian K** *"Absolutely Awesome. I just tested a batch that was sitting in my machine for about 4 days and it is still showing 200ppm ... so much easier to deal with than ordering liquid and trying to get it shipped below freezing."*

**Joseph S** *"First off, let me just say... wow. Fantastic product. I am blown away."*

**Tracy W** *"We LOVE it. It does the job and more. We have saved \$\$ and as well is so much more practical to have inhouse."*

## NEEDS ASSESSMENT:

1. What is the current need? What problem is being solved?
  - Supply chain issues?
  - Price of current solution too high?
  - Not happy with the composition of the current chemical? i.e. need a greener/gentler solution.
2. How much solution is currently being used?
  - Need this information for the payback calculation.
3. What price is currently being paid for solution?
  - Need this information for the payback calculation.

## APPLICATIONS:

- **Schools**
- **Gyms**
- **Universities**
- **Agricultural**
- **Hospitals**
- **Grocery Stores**
- **Warehouses**
- **Casinos**
- **Restaurants**

## REGULATIONS:

- Hypochlorous is a regulated pesticide under the EPA FIFRA rules. FIFRA = Federal Insecticide, Fungicide, and Rodenticide Act. EPA = Environmental Protection Agency.
- It matters what you claim the solution does. i.e. disinfecting vs. cleaning
- If you are selling machines for onsite generation you would use our EPA establishment number (82229-GA-1) and conform to 40CFR 152.500.
- If you are selling and distributing bottled disinfecting solution you need to have a registered solution with the EPA. ChlorKing has a registered solution "HYPOSHIELD 1000" (EPA registration number 82229-1). The solution can be produced as a daily disinfectant (24 hours). Testing has been performed against bacteria's Staphylococcus / Pseudomonas and viruses Adenovirus / Rhinovirus. All testing met and exceeded the minimum log reduction of 3 and contact time of 10 minutes. HYPOSHIELD 1000 is currently only produced using the commercial HYPOGEN series of equipment.